

# The ACA & CA have agreed to an MOU with the following components

\*Subject to Player Endorsement



## HIGHLIGHTS:



A five-year renewed MOU



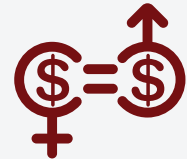
One agreement for all male and female cricket players for the first time in Australian cricket



Maintenance of the players as partners in the game of cricket via revenue sharing

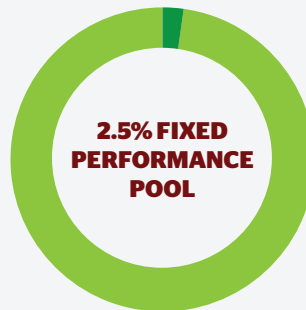


A Revenue Sharing Model for all players which includes men, women, international and domestic



A gender equity pay model and other equalisations resulting in the biggest pay rise in the history of women's sport in Australia

## REVENUE SHARING:



FOR ANY REVENUES OVER-FORECAST



All male and female and domestic and international players will share in this revenue

**\$25m**

An amount of approximately \$25 million will flow directly to grassroots investment via the Grassroots Investment fund



This fund will be administered by a committee involving CA and ACA and align to the game development strategies for the next 5 years

**+**  
**\$25m**

This grassroots contribution figure will be matched by the estimated \$25m of CA savings on their current administration over the next 5 years

## COMMERCIAL



The ACA will retain 'The Cricketers' Brand' as their commercial entity (but has agreed to certain commercial restrictions)

## SCHEDULING



Players will have a greater say on scheduling through a new standing Scheduling Advisory group

## RETIREMENT



Improving the player retirement fund (ACRA) via a CA/ACA Working Group

## PROFESSIONAL DEVELOPMENT PROGRAM



\$13 million in funding for the Professional Development and Wellbeing Program for all state and national players



**PLAYERS TO RECEIVE 'BACK PAY' TO JULY 1**

## ADJUSTMENT LEDGER



The 2012-17 'adjustment ledger' will not be rolled over into the new deal but will rather be expended in accordance with its current design

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## REVENUE SHARING

All players will receive 27.5% of forecast revenue and up to 2.5% from a Performance Pool.

In an earlier submission the ACA was seeking 22.5% of the larger Total Cricket Revenue pool based on independent projections. We have agreed to 30% (27.5% + 2.5% Performance Pool) of the smaller Australian Cricket Revenue pool, based on CA projections.

## THE ADJUSTMENT LEDGER

Players receive 27.5% of any above forecast revenue, with no cap on this amount. Depending on revenues reached, there will be an allocation for grassroots that comes out of this amount approximately \$25m.

## GENDER EQUITY AND PAY STRUCTURE

A Base Rate of Pay model has been developed in conjunction with leading industrial relations and discrimination experts and critiqued by the Fair Work Commission and Mercer. The model considers hours worked and then applies premiums for Australian Players and commerciality of each Competition. Importantly, the model protects the hours between 10am and 4pm for the part time domestic players. The model ultimately delivers gender equity.

## INCLUSIONS FOR FEMALE PLAYERS



WNCL & WBBL prizemoney



Match fees



Retirement fund



Marketing and Performance Pools



Injury payments



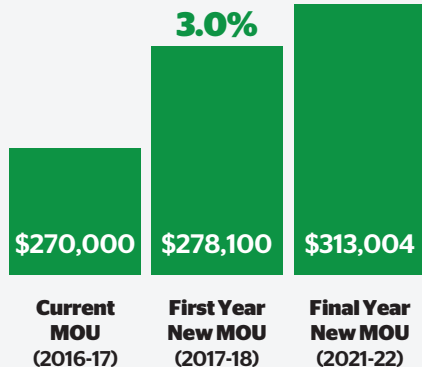
Visitor periods for partners' & families



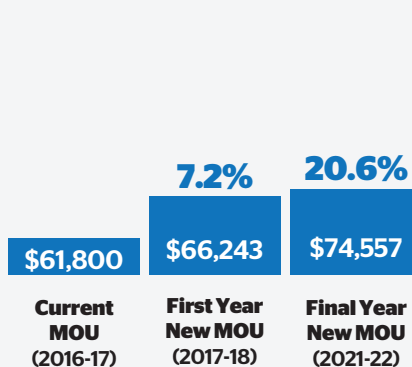
Payments for captains' allowance

## MINIMUM RETAINER

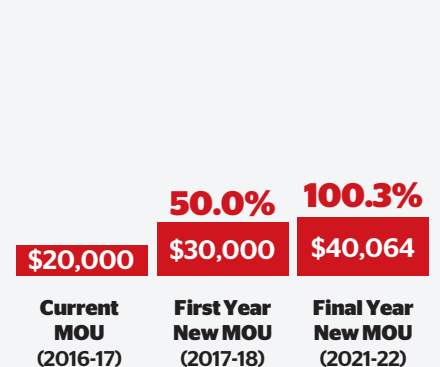
### AUS MEN



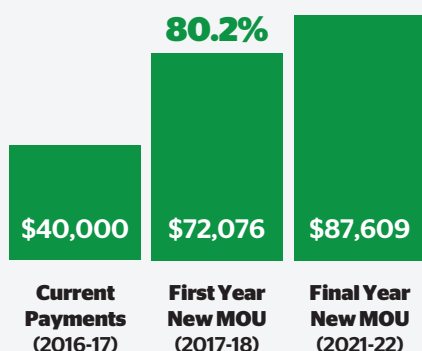
### STATE MEN



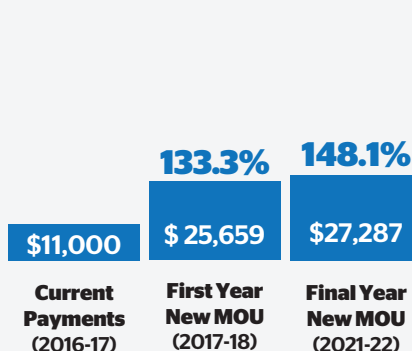
### BBL



### AUS WOMEN



### STATE WOMEN



### WBBL

